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Presidential Thoughts

As Southerners, we all know what to expect this time of year—heat and humidity with frequent afternoon showers that only make things steamier and anything below 80 degrees reminds us of a brisk fall day! As college and university professionals, we also know that the summers go by way too quickly and there's just not enough time to prepare for the arrival of new students and the return of old ones. Knowing that, I hope that you manage to find some time to relax, maybe reflect on this past school year, or at least take a deep breath.

If you permit me, I'd like to reflect on this past spring's NACAS South conference and thank the great folks who made it possible. First, thanks to Bill Redwine, not only because he selected such a fabulous sight for our conference, but for his leadership as NACAS South President this past year. For those of you who have worked with Bill, you know how dedicated and hard working he is, how knowledgeable he is of what our colleagues at other schools and in other regions are doing, and how abreast he always is of new "revenue generators" in the marketplace. Bill, thank you! You are a tough act to follow.

We are fortunate in the southern region to always have great conference hosts, programs, business partners, and of course the secret weapon, our conference coordinator. Our host Eddie Mills and his committee did a wonderful job of feeding and entertaining us, and making sure that we were all very comfortable and taken care of. Thanks Eddie.

And thank you to all the program presenters, facilitators, and the NACAS South membership! You all made my job as program chair very easy. Prior to leaving last year's conference in Galveston, I had 75% of the program already planned just from the information and topics that you, our members, told me you wanted to learn more about. Finding great presenters for those sessions and Business Partners to sponsor them was the easy part. It always is!

Vickie Somers in her role as Business Partner liaison did a superb job! Just as we do each year, we asked our Business Partners to step up to the plate. We are very lucky to not only have Business Partners, but to be able to call them "friends". As Auxiliary Service professionals, you all know that it's not about the contract in the file cabinet, but about the relationship you establish with that vendor or supplier. Thank you Business Partners and friends.

And of course, no NACAS South conference would go off if it weren't for our "Girl Friday", Wanda Budaj. Wanda is the one that keeps us organized and grounded, reminds us of things we always seem to forget, designs and produces our conference materials, handles the registration and check-in process like the pro that she is, and of course does all of this as a volunteer while working as a full-time staff member at Georgia Tech. Wanda, thank you for all you do to keep this organization running strong!

And in case you didn't know it, some pretty special people are leaving our board--Pete Burke, Ben Crutcher and Jim Hudson. These guys have been great contributors to the organization and I want to praise them for that and say thanks.

I'll be convening our summer/fall board meeting in Savannah this month, which is the site of our 2008 NACAS South conference. Keith Chapman and his host committee have some really fantastic ideas up their sleeve that we hope to finalize while in Savannah and report back to you.

Thanks for letting me ramble on about some of the great volunteers we have in NACAS South and if you know of someone that wants to be more involved, please send them our way.

Wishing you all the best for the last few weeks of the summer,



Kelly Venable Carroll
President, NACAS South

NACAS South Professional Development Opportunities

by Andy Meeks

Over the past couple of years, the NACAS National Organization has made a significant commitment to provide its membership with relevant professional development opportunities. As I look at the attendance for these development activities I notice that a large percentage of those attending are from the Southern Region.

I encourage each of you take advantage of the professional development opportunities offered by NACAS and hope that you will encourage your employees to do the same. I would like to draw your attention to the “NACAS Institute for Managers”, currently divided into two sections. The institute provides a comprehensive review of the field of Auxiliary Services and I recommend this program to all auxiliary professionals, especially professionals new to the industry.

October 2007

October 29 – 31
NACAS 39th Annual Conference
MGM Grand Hotel
Las Vegas, Nevada

January 2008

January 27 – February 1
Institute for Managers I
University of Virginia
The NACAS Institute for Managers I is an intensive learning experience incorporating a significant group learning project, presentation, and small group discussions and seminars. The Institute is designed for managers new to generalist auxiliary service positions and those in management positions, in operational areas, who want to gain a broader perspective on auxiliary services in higher education.

April 2008

April 19 – 23
South Regional Conference
Savannah, Georgia

For additional information regarding NACAS South Professional Development opportunities, please contact Andy Meeks at meeksa@nku.edu.

NACAS South 2008 Regional Conference

Join us in Savannah!

Auxiliary Services....The Bridge to Success

The program will include topics on printing, transportation, sustainability, technology, mail, baby boomers phasing out as parents of college students and Gen X'ers phasing in as parents, and much more!

April 19-23, 2008
Hilton Savannah DeSoto
Savannah, GA

Registration materials coming soon!!



Please send articles or information for inclusion in future newsletters to:

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New Dining Program and Contract Manager at Auburn University

by Bob Ritenbaugh

Auburn University (AL) main campus has announced plans to totally revamp its undergraduate student dining program and has concurrently entered into a dining management agreement with Chartwells this summer to facilitate the changes.

Beginning with the fall 2008 incoming freshmen class, full-time first year students will be required to participate in an on-campus debit dining program. First year students residing on campus will contribute \$995 per semester to their debit account. Full-time first year off-campus students will contribute \$300 per semester to their debit account. Accounts may be used for purchases of meals and dining services at every on-campus dining venue at any hour. Incoming freshmen classes in subsequent years will join the previous year's participants in the program. After four years, all full-time undergraduates will be participating in the program. The additional participation and commission will insure coverage of the institution's increased debt obligation for the extensive number of new venues being introduced across the east-central Alabama campus.

In fall 2008, Auburn will also open its new student center, featuring dining venues such as Au Bon Pain, Chick-fil-A, Outtakes, Starbucks, Mamma Leone's, Olo Sushi, and more. In the fall of 2009, a new 1,700 bed residential community will open accompanied by a new contemporary dining commons. And in 2010, a second new contemporary dining commons is anticipated to replace a dated dining hall in another residential community on campus.



Auburn University's debit account dining program was developed by David Robinson, Auburn's dining contract administrator, in collaboration with national dining consultant Joyce Fasano with CFG, Portland, OR, after they reviewed scores of dining programs at peer institutions across the country.

Welcome to NACAS South!

Houston Community College
Joyce Reynolds
Campus Manager

Daytona Beach Community College
Janet Parish
Director, Business Services

Maryville College
Bill Seymour
VP, Administrative Services

The Citadel
Gerald Chamness
Director, Auxiliary Services

Oklahoma State University
Wanda Faye Rountree
Coordinator, Auxiliary Services

Northwestern State University
Jennifer Kelly
Director, Auxiliary Services

Florida International University
Danielle Miller
Director



Reviewing the Past to Secure Our Future

2007 NACAS South Regional Conference Summary

by Wanda Budaj and Monica Stoch

The Baytowne Conference Center at the Sandestin Golf and Beach Resort in Destin, Florida was, or should I say, *is*, an ideal location for a conference. The warm balmy breeze that blew across the great lawn provided just the right amount of comfort to enhance the time away from conference programs. It guaranteed one's family a nice day to ride a bike or play a round of golf, or to spend a great day at the beach.

The host committee, chaired by Eddie Mills, Florida State University, created a fantastic time for all. The pre-conference Bob DeMoss Annual Golf Tournament proved to be a great success and the Welcome Reception/Kentucky Derby Party was a memorable event. The kick-off event included the Derby Party reception, where attendees could participate in the usual Derby traditions of singing "My Old Kentucky Home," selecting the name of a horse to root for, and cheering with the crowd during the exciting two-minute race. The lucky person at the reception who selected the winning horse received red roses—same as the winning horse at the Derby.

The Opening Session and the Keynote Speaker was Dr. Dale Henry. Dr. Henry's presentation was full of humor and down to earth. Dr. Henry spoke about how we should treat people on a daily basis. Comments about his presentation were: "Super! Great! Tremendous! Awesome! and, a unique way of causing you to ponder our own ways and actions!"

The success of NACAS South runs parallel with the success of its business partners. The breakfast and business partner showcase was a successful event in which thirty-three of our business partners displayed their products/services. Attendees were able to mingle unhurriedly speaking with each of the business partners. At lunch, NACAS South recognized and thanked its business partners. Special recognition was given to the two diamond sponsors: ARAMARK Campus Services and Sodexo USA. Two new business partners were also recognized: MSS Media and Seven Seas Worldwide.



The new NACAS logo was introduced at the NACAS Town Hall Meeting by Dr. Bob Hassmiller, Abby Sipe, and Peter Fraser. The logo, with the arrow rising "out of the box," is truly symbolic of what we, as auxiliary services professionals, do every day.

New developments within the NACAS circle were discussed, as was the importance of recruiting new members. We were reminded that "people join because of people," "the way people get involved is by knowing someone they respect," and "we need to grow from the bottom up."

At the Business Meeting the Outstanding Collaboration/Partnership Award was presented to Bob Anderson of Central Piedmont Community College, Follett Higher Education Group and Trim Data.

Bill Redwine surprised his Board Members and thanked each for their service and dedication by bestowing upon them a Kentucky Colonel Commission, which was granted by the Governor of Kentucky. In addition to the Board of Directors, Bill Redwine also honored Wanda Budaj, NACAS South Conference Coordinator, Bob Hassmiller, NACAS Executive Director, and Abby Sipe, NACAS Associate Director with Kentucky Colonel Commissions.

The conference's closing gala took place on the lawn of the Grand Sandestin. It was a beautiful spring evening, great food, new and old friends, with music provided by a local band, Flash Flood.

The conference closed on Wednesday morning with a General Session and the highest attendance for a closing session ever recorded. "Are your Auxiliary Services Ready for 2015?" was a thought-provoking session about preparing for the future. As noted during the session: "Auxiliary Services needs to find niches on campus to help others add value to what they do. Helping them be successful makes us successful."

A great conference in a wonderful place: thank you to all who worked so hard to make it a success!

